



# ***DecisionPoint***

**The Market's First Source  
Selection Web  
Application Service**

**AcqCenter.com**

# Agenda

- Genesis of AcqCenter.com
- What is *DecisionPoint*?
- *DecisionPoint* Web Application Services: Key Benefits
- Network and Security Infrastructure
- *DecisionPoint* Demonstration
- Current Customers and Past Utilization
- Planned *DecisionPoint* Enhancements
- Q & A

# Genesis of AcqCenter.com

- Business concept behind AcqCenter.com

- Evolution from client-based to a web-powered services and solutions

- Acquisition Services Provided

**Training**

**Information**

**Consulting**

**Application**

- Key Business Partners  
*University Educational Services*



# What is *DecisionPoint*?

- Market's first source selection web application service from AcqCenter.com
- Knowledge management application that automates and streamlines the source selection evaluation process
- First deployed "client-based" version in 1997
  - Celebrated source selection "100" in November 1999
- First web application service used by DISA Information Assurance Competition in 2000

# DecisionPoint Web Application Services: Key Benefits

## ■ Flexibility

- Distributed evaluator access
- Availability worldwide
- Deployable via Intranet, Internet or combination

## ■ Reduced dependency on IT resources

- Minimal “footprint” on client infrastructure
  - No software to deploy
- Reduced need for internal IT staff

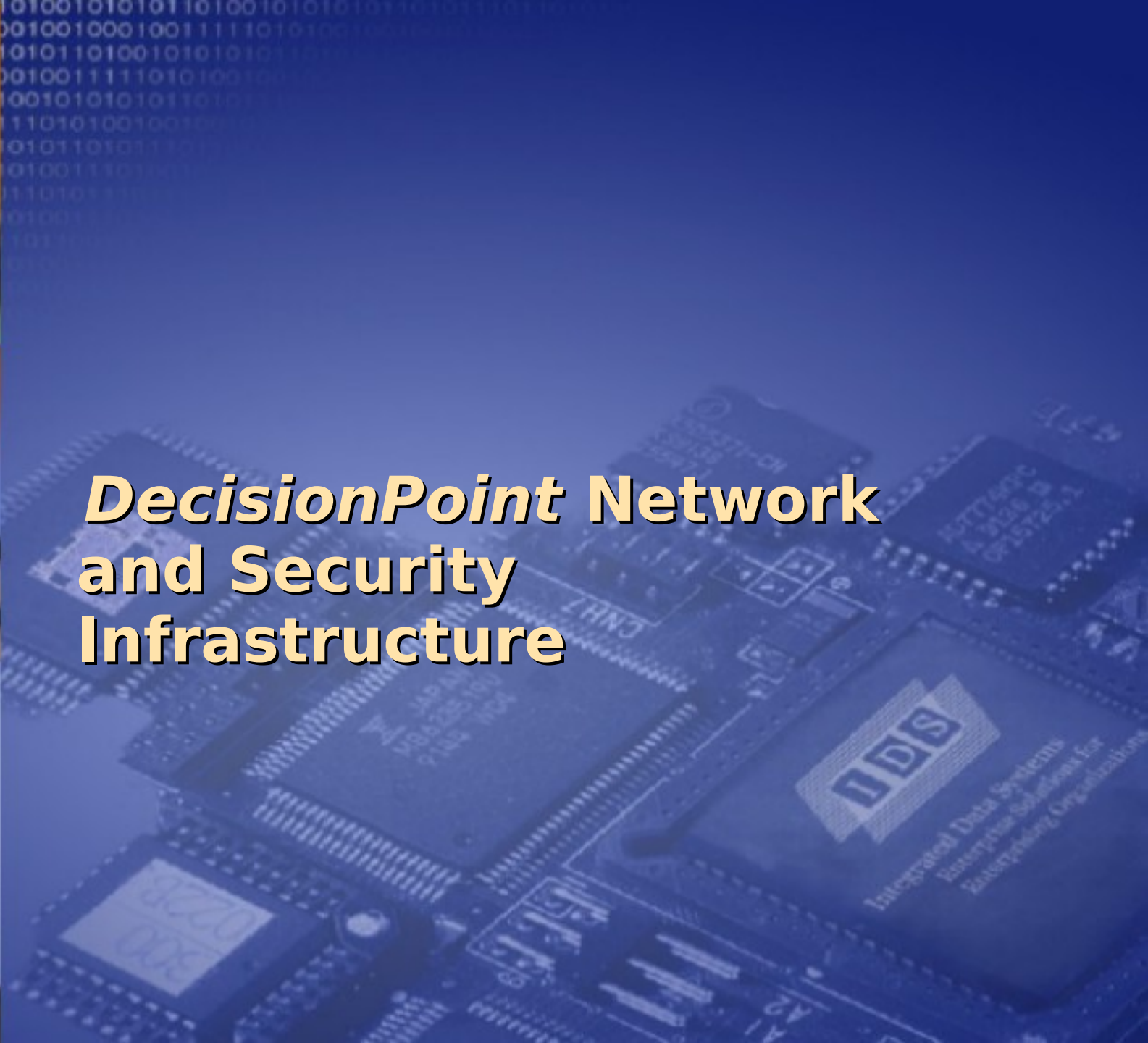
# DecisionPoint Web Application Services: Key Benefits

- A “true” enterprise acquisition solution
  - Facilitates common source selection evaluation processes, practices across all organizations nationwide
  - Provides desktop visibility for senior management
- Lower cost
  - Significant economies with lease vs. buy
  - Analogous to a utility – when your done, turn it off!





# ***DecisionPoint* Network and Security Infrastructure**



# Current Customers and Past Utilization

- Used extensively in the intelligence community
  - Primary source selection application for National Reconnaissance Office (NRO) Acquisition Center of Excellence since 1997
  - Primary tool for CIA and NIMA
- New clients:
  - Joint Strike Fighter, Naval Surface Warfare Center, DISA, DFAS, and The Kennedy Center



# Protest History

- Withstood 3 GAO protests including highest dollar protest in GAO history (\$12B)
- Each case withdrawn after receiving Government's report and reviewing quality of documentation

# **Planned *DecisionPoint* Enhancements**

- Integration of collaboration tools for consensus
- Acquiring additional bandwidth to match customer growth
- Customer-requested web-based metrics
- Briefing generation modules

**DecisionPoint Web Application Services have 100% support and commitment from IDS executive management**

# More information?

## ■ Contact

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